

Down Syndrome Association of South Texas

BALANCE SHEET

As of June 30, 2019

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	
*Petty Cash	484.06
Bank of San Antonio - Checking	138,707.60
Bank of San Antonio - MMKT9327	20,041.60
Broadway Bank - Checking	0.00
Broadway Bank Money Market	0.00
Change for events	200.00
Clearing Account	0.00
Compass Bank - Checking	0.00
Total Bank Accounts	\$159,433.26
Other Current Assets	
Undeposited Funds	0.00
Total Other Current Assets	\$0.00
Total Current Assets	\$159,433.26
Fixed Assets	
Accum Depr - Furn and Equip	-162.16
Furniture and Equipment	43,331.94
Patricia Dr - Property	621,617.21
Total Fixed Assets	\$664,786.99
TOTAL ASSETS	\$824,220.25
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Other Current Liabilities	
Gordon H. - Property Loan	40,000.00
IRA Payable	0.00
Payroll Liabilities	1,193.62
Total Other Current Liabilities	\$41,193.62
Total Current Liabilities	\$41,193.62
Total Liabilities	\$41,193.62
Equity	
Opening Bal Equity	0.00
Temp. Restricted Net Assets	1,500.00
Unrestricted Net Assets	862,910.55
Net Income	-81,383.92
Total Equity	\$783,026.63
TOTAL LIABILITIES AND EQUITY	\$824,220.25

Down Syndrome Association of South Texas

BUDGET VS. ACTUALS: 2019 BUDGET BY CLASS - JOSH - FY19 P&L CLASSES

January - June, 2019

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Income				
Event Donations				
Birdies for Charities	1,396.35	1,000.00	396.35	139.64 %
BW - Corporate Sponsorships	15,000.00	0.00	15,000.00	
BW - Donations	20,545.75	0.00	20,545.75	
BW - Exhibitors	100.00	0.00	100.00	
HUGS - Kendra Scott Pull		2,500.00	-2,500.00	
HUGS - Raffle Tickets	10,238.54		10,238.54	
HUGS - Silent Auction	10,131.16	15,000.00	-4,868.84	67.54 %
HUGS - Sponsorships	70,703.72	75,000.00	-4,296.28	94.27 %
HUGS - Ticket Sales	15,917.84	15,000.00	917.84	106.12 %
Pledge Cards		40,000.00	-40,000.00	
Racquets Up	100.00		100.00	
The Big Give	2,790.08	2,500.00	290.08	111.60 %
Total Event Donations	146,923.44	151,000.00	-4,076.56	97.30 %
General Donations	37,864.53	38,000.00	-135.47	99.64 %
Grant Income	24,500.00	40,000.02	-15,500.02	61.25 %
Interest Income	19.87	24.00	-4.13	82.79 %
Merchandise Sales	205.00		205.00	
Calendars	30.00	600.00	-570.00	5.00 %
Misc - Merchandise		1,200.00	-1,200.00	
Total Merchandise Sales	235.00	1,800.00	-1,565.00	13.06 %
Programs		859.98	-859.98	
Raffle Tickets	150.00		150.00	
Total Income	\$209,692.84	\$231,684.00	\$ -21,991.16	90.51 %
GROSS PROFIT	\$209,692.84	\$231,684.00	\$ -21,991.16	90.51 %
Expenses				
Audio Visual	5,432.60	4,000.00	1,432.60	135.82 %
Bank Service Charges		60.00	-60.00	
Birthday Cards	40.68		40.68	
Board Meetings	2,268.18	600.00	1,668.18	378.03 %
Building Fund	19,771.27		19,771.27	
Computer Expense	6,724.00	6,098.00	626.00	110.27 %
Conferences	17.12	0.00	17.12	
Copier Expense	741.11		741.11	
Copier Lease	3,157.57	3,420.00	-262.43	92.33 %
Credit card fees	967.36	1,500.00	-532.64	64.49 %
Decorations		2,250.00	-2,250.00	
Donor Software Maintenance		1,500.00	-1,500.00	
Dues, Subscription, Permits	9,851.85	4,200.00	5,651.85	234.57 %
Employee Benefit - 401 (K)		6,000.00	-6,000.00	
Entertainment	13,829.33	5,120.04	8,709.29	270.10 %

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Equipment	2,475.10	200.00	2,275.10	1,237.55 %
Event Fees	23,870.47	41,900.00	-18,029.53	56.97 %
Facilities & Security	252.01	2,100.00	-1,847.99	12.00 %
Food & Beverage	22,054.80	28,825.00	-6,770.20	76.51 %
Health Insurance	250.00	1,500.00	-1,250.00	16.67 %
Hotel	260.22	750.00	-489.78	34.70 %
Insurance	1,754.50		1,754.50	
Kintera CC Fees (deleted)		300.00	-300.00	
Liability Insurance		2,250.00	-2,250.00	
Marketing/ Advertising/ Printin	16,811.06	13,800.00	3,011.06	121.82 %
Merchandise Production	3,694.62	1,700.00	1,994.62	217.33 %
Mileage	1,516.12	1,260.00	256.12	120.33 %
Miscellaneous Expenses		156.00	-156.00	
NDSC Conference		600.00	-600.00	
NDSS Payment	10,191.94	0.00	10,191.94	
Outreach Expenses	3,250.00	0.00	3,250.00	
Payroll - Salaries	69,941.07	109,750.02	-39,808.95	63.73 %
Payroll Expense	20,463.86		20,463.86	
Payroll Processing Fees	445.41	600.00	-154.59	74.24 %
Payroll Taxes	22,688.50	3,420.00	19,268.50	663.41 %
Postage & Delivery	335.21	720.00	-384.79	46.56 %
Postage Meter Lease	25.56	150.00	-124.44	17.04 %
Property Taxes		3,050.00	-3,050.00	
Rent		1,050.00	-1,050.00	
Repairs & Maintenance	8,347.63	2,340.00	6,007.63	356.74 %
Shirts		0.00	0.00	
Storage Unit Rental	1,050.00	1,050.00	0.00	100.00 %
Subcontractor	1,750.00	2,808.00	-1,058.00	62.32 %
Supplies	10,139.46	16,000.02	-5,860.56	63.37 %
Telephone/Internet Service	1,762.20	1,510.02	252.18	116.70 %
Training	250.00	320.00	-70.00	78.13 %
Uncategorized Expense	605.90		605.90	
Utilities	3,559.67	3,999.96	-440.29	88.99 %
Water	530.38	1,200.00	-669.62	44.20 %
Total Expenses	\$291,076.76	\$278,057.06	\$13,019.70	104.68 %
NET OPERATING INCOME	\$ -81,383.92	\$ -46,373.06	\$ -35,010.86	175.50 %
NET INCOME	\$ -81,383.92	\$ -46,373.06	\$ -35,010.86	175.50 %

Down Syndrome Association of South Texas
Budget Overview

TOTAL

Income	
Event Donations	\$ -
Birdies for Charities	\$ 1,000.00
BW - Corporate Sponsorships	\$ 70,000.00
BW - Donations	\$ 140,000.00
BW - Exhibitors	\$ 2,500.00
HUGS - Kendra Scott Pull	\$ 2,500.00
HUGS - Silent Auction	\$ 15,000.00
HUGS - Sponsorships	\$ 75,000.00
HUGS - Ticket Sales	\$ 15,000.00
Pledge Cards	\$ 40,000.00
The Big Give	\$ 2,500.00
Total Event Donations	\$ 363,500.00
General Donations	\$ 75,500.00
Grant Income	\$ 80,000.00
Interest Income	\$ 48.00
Merchandise Sales	\$ -
Calendars	\$ 1,200.00
Misc - Merchandise	\$ 2,400.00
Total Merchandise Sales	\$ 3,600.00
Programs	\$ 5,200.00
Total Income	\$ 527,848.00
Gross Profit	\$ 527,848.00

TOTAL

Expenses	
Audio Visual	\$ 6,500.00
Bank Service Charges	\$ 120.00
Board Meetings	\$ 1,200.00
Computer Expense	\$ 11,696.00
Conferences	\$ 4,000.00
Copier Lease	\$ 6,840.00
Credit card fees	\$ 3,000.00
Decorations	\$ 2,750.00
Donor Software Maintenance	\$ 3,000.00
Dues, Subscription, Permits	\$ 8,400.00
Employee Benefit - 401 (K)	\$ 12,000.00
Entertainment	\$ 10,240.00
Equipment	\$ 1,150.00
Event Fees	\$ 46,550.00
Facilities & Security	\$ 11,400.00
Food & Beverage	\$ 54,500.00
Health Insurance	\$ 3,000.00
Hotel	\$ 750.00
Kintera CC Fees	\$ 600.00
Liability Insurance	\$ 4,500.00
Marketing/ Advertising/ Printin	\$ 18,600.00
Merchandise Production	\$ 4,400.00
Mileage	\$ 1,620.00
Miscellaneous Expenses	\$ 312.00
NDSC Conference	\$ 1,200.00
NDSS Payment	\$ 9,800.00
Outreach Expenses	\$ 175.00
Payroll - Salaries	\$ 219,500.00
Payroll Processing Fees	\$ 1,200.00
Payroll Taxes	\$ 6,840.00
Postage & Delivery	\$ 1,245.00
Postage Meter Lease	\$ 200.00
Property Taxes	\$ 3,050.00
Rent	\$ 1,700.00
Repairs & Maintenance	\$ 4,680.00
Shirts	\$ 16,000.00
Storage Unit Rental	\$ 1,750.00
Subcontractor	\$ 5,620.00
Supplies	\$ 23,900.00
Telephone/Internet Service	\$ 3,020.00
Training	\$ 440.00
Utilities	\$ 8,000.00
Water	\$ 2,400.00
Total Expenses	\$ 527,848.00