2019 Budget	2020 Draft Budge	t
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SUPPORT AND REVENUE		
3100 · Special Event; Golf Tourn, etc.	\$46,000	\$75,000
3150 · Bingo Revenue	\$4,000	\$6,000
3200 · Individual Donations	\$277,000	\$350,000
3300 · Planned Giving	\$1,000	\$30,000
3350 · Sustainer Pledges	\$21,600	\$34,000
3400 · Corporate Support	\$35,000	\$60,000
3500 · Workplace Charitable Campaigns	\$15,000	\$20,000
3600 · Foundations, Grants	\$450,000	\$580,000
3700 · Taylor Scholarship Fund	\$2,400	\$2,400
3900 · Donated Services	\$16,000	\$30,000
4400 · Sales	\$18,000	\$11,000
4500 · Interest	\$138	\$10,000
Special funds released - (DFW - 2 funds)		\$75,000
TOTAL REVENUE	\$886,138	\$1,283,400
EXPENSE		
4700 · Donated Services/Expenses	\$16,000	\$30,000
5000 · Conferences & Meetings	\$7,000	\$8,000
5100 · Consultants & Prof. Fees	\$70,323	\$50,192
5500 · Fundraising	\$25,000	\$5,000
5600 · Wages and Salaries	\$400,000	\$582,800
5700 · Payroll and Benefits (5710 Taxes, 5730		
IRA, Health Ins, 5740 fees, 7130 Recruitment)	\$58,300	\$104,110
5900 · Equipment	\$500	\$750
6000 · Meals	\$8,279	\$20,440
6100 · Postage and Shipping	\$12,000	\$5,000
6200 · Telephone	\$1,400	\$2,000
6310 · Website	\$380	\$353
6400 · Dues & Subscriptions	\$12,000	\$10,500
6500 · Office Expense & Supply	\$32,000	\$73,072
6600 · Marketing	\$8,000	\$5,000
6800 · Insurance Premiums	\$35,000	\$35,000
7200 · Printing & Publications	\$25,000	\$25,000
7300 · Program Expenses	\$60,000	\$125,230
7500 · Cleaning & Maintenance	\$7,500	\$10,110
7600 · Travel	\$35,000	\$51,000
7700 · Utilities	\$22,313	\$26,000
7800 · Vehicle Expense	\$15,547	\$48,104

6700 · Depreciation		\$63,000
Total Expense	\$851,541	\$1,280,661
Net	\$34,597	\$2,739