

Trinity Oaks Enterprises

FY2020 Operating Budget

Revenue	2020 Forecast
4000 Direct Public Support	
4010 Individual and Business Contributions	748,000
4070 Legacies and Bequests	3,000
Total 4000 Direct Public Support	751,000
4100 Donated Goods and Services	-
4140 Gifts in Kind - Goods	12,000
Total 4100 Donated Goods and Services	12,000
4200 Revenue From Non-Government Grants	-
4210 Corporate and Business Grants	54,000
4230 Foundation and Trust Grants	67,000
4250 Nonprofit Organization Grants	20,000
Total 4200 Revenue From Non-Government Grants	141,000
4400 Revenue From Indirect Contributions	-
4430 Fundraising Agencies Revenue	5,000
Total 4400 Revenue From Indirect Contributions	5,000
5100 Revenue From Program-Related Sales and Fees	-
5180 Deer Processing	41,000
Total 5100 Revenue From Program-Related Sales and Fees	41,000
5400 Revenue From Other Sources	-
5410 Cleaning Fee	3,000
5490 Miscellaneous Revenue	-
Total 5400 Revenue From Other Sources	3,000
5800 Revenue From Special Events	-
5810 Special Events Contributions (Gift)	3,000
5820 Special Events Sales (Nongift)	1,000
5830 Auction, Raffle, Game Proceeds	256,000
5840 Entry & Registration Fees	27,000
5850 Table Sales	64,000
5900 Special Events - Direct Costs	-
5910 Venue	(61,000)
5920 Catering	(56,000)
5930 Advertising and Signage	(8,000)
5940 Entertainment	(25,000)
5950 Awards and Gifts	(13,000)
5960 Decorations and Supplies	(8,000)
5970 Logistics	(34,000)
5990 Insurance	(1,000)
5995 Other Costs	(4,000)
Total 5900 Special Events - Direct Costs	(206,000)
Total 5800 Revenue From Special Events	145,000
Total Revenue	1,098,000
Expenditures	
7200 Salaries and Related Expenses	
7220 Salaries and Wages	121,000

7240 Employee Benefits - not pension	12,000
7250 Payroll Taxes, etc.	5,000
7260 Payroll Processing Fees	1,000
Total 7200 Salaries and Related Expenses	139,000
7500 Contract Service Expenses	
7520 Accounting, Marketing & Database Management	18,000
7540 Professional Fees - Other	112,000
7550 Temporary Help - Contract	48,000
Total 7500 Contract Service Expenses	178,000
8100 Nonpersonnel Expenses	
8110 Supplies	80,000
8120 Donated Materials and Supplies	12,000
8130 Telephone and Telecommunications	8,000
8140 Postage, Mailing Service	1,000
8150 Software and Applications	5,000
8170 Printing and Copying	10,000
8180 Books, Subscriptions, Reference	3,000
Total 8100 Nonpersonnel Expenses	119,000
8200 Facilities and Equipment Expenses	
8210 Utilities	53,000
8220 Equipment Rental and Maintenance	70,000
8230 Janitorial Services	1,000
8240 Security	2,000
8250 Property	
8254 Property Insurance	5,000
Total 8200 Facilities and Equipment Expenses	131,000
8300 Travel and Meeting Expenses	
8310 Travel	3,000
8320 Conference, Convention, Meeting	1,000
Total 8300 Travel and Meeting Expenses	4,000
8400 Other Client Specific Expenses	
8410 Animals	22,000
8420 Feed	17,000
8430 Fuel	23,000
8440 Taxidermy	17,000
8450 Auto	
8451 Inspections	1,000
8452 Insurance	19,000
8453 Repair and Maintenance	17,000
8454 Titles and Registration	2,000
8460 Program Food	3,000
8465 Program Event Expenses	1,000
Total 8400 Other Client Specific Expenses	122,000
8500 Other Expenses	
8510 Interest Expense - General	1,000
8520 Insurance - Liability, D and O	16,000
8530 Membership Dues - Organization	1,000
8540 Staff Development	1,000
8545 Meetings, Board and Volunteer	2,000
8550 Bank Fees	2,000

8560 Processing Fees	12,000
8570 Advertising Expenses	8,000
8580 Miscellaneous Expenses	1,000
Total 8500 Other Expenses	44,000
8600 Business Expenses	
8620 Real Estate, Personal Prop Tax	20,000
8660 Fines, Penalties, Judgments	11,000
8670 Organizational Expenses	2,000
Total 8600 Business Expenses	33,000
Total Expenditures	770,000
Net Revenue*	328,000

*Trinity Oaks applies net revenues towards our program expenses. In 2020, our goal is to raise between 600,000 and 650,000 in total net revenues to meet our programming goals for veterans, military servicepeople, first responders, underserved youth and families, and dream trips for the disabled and terminally ill. Specific project costs are available upon request.