



<b>APPROVED 2020</b>	
<b>Revenue</b>	
Contributions	\$ 130,000
Foundations/Trusts	\$ 145,000
Government Agencies	\$ 106,000
In--Kind	\$ 29,000
Program Fees	\$ 75,000
Sales (Jam in a Box, Games, PD)	\$ 25,000
Sponsorship	\$ 65,000
<b>Total Revenue</b>	<b>\$ 575,000</b>
<b>Expenditures</b>	
Advertising and Marketing	\$ 4,000
Bank Charges	\$ 100
Conferences & Meeting	\$ 7,000
Continuing Education	\$ 1,000
Contract Labor	\$ 20,000
Dues and Subscriptions	\$ 1,200
Gifts	\$ 300
Insurance	\$ 6,000
Legal and Professional	\$ 18,000
Meals and Entertainment	\$ 3,500
Merchant Fees	\$ 900
Misc. Expense	\$ 100
Office Expense	\$ 5,300
Payroll Expenses	\$ 375,000
Postage and Delivery	\$ 2,000
Printing	\$ 7,000
Reimbursements	\$ 500
Rent Expense	\$ 22,000
Software and Equipment	\$ 12,000
Special Events/Fundraising	\$ 400
Stipend	\$ 22,500
Supplies	\$ 36,000
Utilities	\$ 1,200
<b>Total Expenditures</b>	<b>\$ 546,000</b>
<b>Net Operating Revenue</b>	<b>\$ 29,000</b>
<b>Other Revenue</b>	
In--Kind Contributions	\$29,000
<b>Total Other Expenditures</b>	<b>\$ 575,000</b>