

Aid The Silent

Profit & Loss Budget Overview

January through December 2023

	Jan - Dec 23
Ordinary Income/Expense	
Income	
4000 · 4000 - Building Fund	250,000.00
4100 · 4100 - Direct Public Support	
4130 · Birdies/Champions Fore Charity	191,030.00
4160 · 4160 - Indiv., Bus. Contribute	100,946.95
Total 4100 · 4100 - Direct Public Support	291,976.95
4200 · 4200 - Fundraising Events	
4250 · 4250 - 5K	
4251 · 4251 - 5K Race Registration	23,250.39
4253 · 4253 - Venue Deposit	600.00
4255 · 4255 - 5K Sponsorship	13,500.00
4258 · 4258 - 5K Vendor Revenue	250.00
Total 4250 · 4250 - 5K	37,600.39
4260 · 4260 - Annual Gala	
4262 · 4262 - Gala Revenue	189,110.42
Total 4260 · 4260 - Annual Gala	189,110.42
Total 4200 · 4200 - Fundraising Events	226,710.81
4270 · Deaf Awareness Activities	
4271 · 4271 - Hank the Hearing Dog	414.00
4272 · 4272 - ASL Community Workshop	2,800.00
4810 · 4810- ASL Interpreting Services	260.00
4811 · 4811 - Accessibility Training	550.00
Total 4270 · Deaf Awareness Activities	4,024.00
4300 · 4300 - Grants	
4330 · 4330 - Foundation	180,000.00
Total 4300 · 4300 - Grants	180,000.00
4400 · 4400 - In Kind Donations	
4259 · 4259 - In Kind Revenue - 5K	10,936.25
4261 · 4261 - In Kind Revenue Gala	20,709.63
4410 · 4410 - In Kind - Goods	2,222.89
4430 · 4430 - In Kind - Special Skills	22,572.00
4441 · 4441 - In Kind - Deaf Ministry	220.00
Total 4400 · 4400 - In Kind Donations	56,660.77
4700 · 4700 - Merchandise Sales - Gen	
4745 · 4745 - Merchandise Sales	7,200.00
4750 · 4750 - Shipping - Merch	2,073.94
Total 4700 · 4700 - Merchandise Sales - Gen	9,273.94
Total Income	1,018,646.47
Cost of Goods Sold	
5100 · 5100 - Merchandise	
5150 · 5150 - T-shirts-Sweatshirts	8,400.00
5151 · 5151 - Mugs-Cups-Towels-ETC	3,000.00
5153 · 5153 - HTHD - Plushie	2,400.00
Total 5100 · 5100 - Merchandise	13,800.00
Total COGS	13,800.00
Gross Profit	1,004,846.47
Expense	
6010 · 6010 - Advertising	1,383.69
6030 · 6030 - Board of Directors	79.30

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6035 · 6035 - Building Fund	
6035.1 · 6035.1 - Architect Fees	75,000.00
6035.2 · 6035.2 -Capital Campaign Consul	25,000.44
6035.4 · 6035.4 - Construction/Remodel	150,000.00
	250,000.44
6050 · 6050 - Merchant - C.C. Fees	4,337.20
6051 · 6501 - Bank Fees	2,297.94
6100 · 6100 -Deaf Awareness Activities	
6101 · 6101 - Deaf Awareness Travel	2,400.00
6102 · 6102 - Community Night	2,400.00
6103 · 6103 - ASL Community Workshop	1,800.00
6293 · 6293 - HTHD - Website	360.00
6295 · 6295 - HTHD - Social Campagin	540.00
6297 · 6297 - HTHD - Giveaways	2,400.00
6298 · 6298 - HTHD Supplies	2,100.00
	12,000.00
Total 6100 · 6100 -Deaf Awareness Activities	12,000.00
6125 · 6125 - Deaf Education	
6126 · 6126 - After School Program	2,400.00
6127 · 6127 Speech-ASL-Class Supplies	3,600.00
	6,000.00
Total 6125 · 6125 - Deaf Education	6,000.00
6130 · 6130 - Deaf Ministry	
6131 · Accommodations-Accessibiity	10,480.00
6133 · Credit Card Fees	0.00
6134 · 6134 - Camp Supplies	1,200.00
6134.1 · 6134.1 - HS Camp Scholarships	4,200.00
6134.2 · 6134.2 - MS Camp Scholarships	4,200.00
6134.3 · Camp Travel Meals - Snacks	600.00
6134.4 · Travel - Fuel	300.00
6135 · Deaf Young Life	
6135.1 · DYL Charitable Contributions	10,000.00
6135.2 · 6135.2 - DYL Supplies (Advert.)	0.00
6135.3 · 6135.3 - DYL Prom	1,800.00
6135 · Deaf Young Life - Other	0.00
	11,800.00
6137 · Supplies	1,500.00
	34,280.00
Total 6130 · 6130 - Deaf Ministry	34,280.00
6150 · 6150 - Deaf Resources	
6151 · 6151 - Hearing Aid Clinics	9,000.00
6150 · 6150 - Deaf Resources - Other	96,000.00
	105,000.00
Total 6150 · 6150 - Deaf Resources	105,000.00
6200 · 6200 -Fundraising Events	
6250 · 6250 - 5K Fundraising expenses	
6251 · 6251 - 5k Advertising/Printing	1,888.13
6253 · 6253 - Contracted Vendors - 5K	7,176.59
6254 · 6254 - Permits 5K	2,668.00
6256 · 6256 - Supplies 5K	5,421.45
6257 · 6257 - Venue - 5K	1,200.00
6258 · 6258 - Volunteer Expense - 5K	807.13
6259 · 6259 - 5k Race Bags	0.00
6259.2 · 6259.2 - 5k Postage - Shipping	240.00
6259.3 · 6259.3 - 5K Photo - Video	960.00
	20,361.30
Total 6250 · 6250 - 5K Fundraising expenses	20,361.30
6260 · 6260 - Annual Gala	
6262 · 6262 - Gala Expense	60,000.00

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6260 · 6260 - Annual Gala - Other	0.00
Total 6260 · 6260 - Annual Gala	60,000.00
Total 6200 · 6200 -Fundraising Events	80,361.30
6300 · 6300 - Dues & Subscriptions	9,964.47
6350 · 6350 - Facilities and Equipment	
6356 · 6356 - Storage	3,600.00
Total 6350 · 6350 - Facilities and Equipment	3,600.00
6373 · In-Kind Expenses	
6139 · 6139 - In Kind - Deaf Ministry	220.00
6252 · 6252 - In Kind Expense - 5K	10,936.25
6261 · 6261 - In Kind Expense Gala	20,709.63
6531 · 6531 - In Kind Goods	2,222.89
6752 · 6752 - In Kind Special Skills	22,572.00
Total 6373 · In-Kind Expenses	56,660.77
6400 · 6400 - Operations	
6401 · 6401 - Employee Meetings/Meals	352.97
6402 · 6402 - Gifts	767.40
6404 · Software	2,495.00
6405 · 6405 - Charitable Contributions	1,250.00
6405.1 · Birdies-Champions fore Charity	160,260.00
6420 · 6420 - Postage, Mailing Service	
6425 · 6425 - Shipping-Postage Merch	479.08
6426 · 6426 - Shipping Supplies	2,702.82
6427 · 6427 - Shipping (Non-Merch)	1,607.79
Total 6420 · 6420 - Postage, Mailing Service	4,789.69
6430 · 6430 - Supplies	3,233.07
6440 · 6440 - Printing and Copying	19.70
6445 · Equipment	1,593.99
6450 · 6450 - Telephone, Telecomm	
6450.1 · Mobile Phone Service - Equipmen	2,117.80
Total 6450 · 6450 - Telephone, Telecomm	2,117.80
6530 · 6530 - Auto Insurance	3,536.00
6533 · 6533 Repairs & Maintenance Van	112.89
6534 · 6531-Vehicle Registration Fees	77.25
6535 · 6535 - Parking/Tolls	15.00
6536 · 6536 Insurance - Liability, D&O	1,657.94
Total 6400 · 6400 - Operations	182,278.70
6403 · 6403 - Reimbursements	0.00
6532 · 6532 - Fuel	535.62
6610 · 6610 - Payroll	
6611 · 6611 - Wages	149,086.16
6612 · 6612 - Federal Payroll Taxes	11,405.12
6613 · 6613 - FUTA	168.00
Total 6610 · 6610 - Payroll	160,659.28
6750 · 6750 - Professional Fees	
6751 · 6751 - Accounting Fees	26,830.30
6758 · 6758 -Outside Contract Services	21,426.76
Total 6750 · 6750 - Professional Fees	48,257.06

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08/21/23

Cash Basis

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	<u>Jan - Dec 23</u>
6790 · 6790 -Travel and Meetings	
6795 · 6795 - Conf., Convention, Mtgs	279.50
6798 · 6798 - Travel	999.98
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Total 6790 · 6790 -Travel and Meetings	1,279.48
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Total Expense	958,975.25
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Net Ordinary Income	45,871.22
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Other Income/Expense	
Other Income	
7010 · Non Taxable Income	0.00
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Total Other Income	0.00
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Net Other Income	0.00
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Net Income	45,871.22
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