

Heartgift Foundation
 2021 Budget Worksheet - San Antonio

G/L Account Number	Category	Sub Category	Allocation Method	2020 Budget	2021 Annual Budget	2021 BUDGET																
						Child Sponsorship	General	Golf	Gala	EOY Campaign	House Party	Skeet	Cornhole	Songs for the Heart	Big Give	Fundraising Events	Third Party	Grants	Donated Goods/Svcs.	Total Budget		
Volume																						
	Number of Child Sponsorships				3																	3
	Surgeries - domestic				4																	4
	Surgeries - international																					-
	Mission Trips																					-
Revenues																						
	Child Sponsorships	Child Sponsorships	Surgeries	\$ 100,000	\$ 75,000	\$ 75,000																\$ 75,000
	General Donations-Individual/sn	General Donations-Individual/sma Fixed Even		\$ 25,000	\$ 1,400	\$ 1,400																\$ 1,400
	Golf Tournaments	Golf Tournaments	Fixed	\$ 65,000	\$ 65,000																	\$ 65,000
	Fundraising Events	Fundraising - General	Fixed	\$ 20,000																		\$ -
	Fundraising Events	Gala	Fixed	\$ -																		\$ -
	Fundraising Events	House Parties	Fixed	\$ -	\$ 10,000																	\$ 10,000
	Fundraising Events	EOY	Fixed	\$ -	\$ 10,000																	\$ 10,000
	Fundraising Events	Clay Shoot	Fixed	\$ -	\$ 30,000																	\$ 30,000
	Fundraising Events	Big Give	Fixed	\$ -	\$ 5,000																	\$ 5,000
	Third Party	Third Party - Other	Fixed	\$ -																		\$ -
	Third Party	MJM	Fixed	\$ -																		\$ -
	Grants	Grants	Fixed	\$ 20,000	\$ 40,000																	\$ 40,000
	Donated good and other service	Donated good and other services	Fixed	\$ -																		\$ -
Total Revenues				\$ 230,000	\$ 236,400	\$ 75,000	\$ 1,400	\$ 65,000	\$ -	\$ 10,000	\$ 10,000	\$ 30,000	\$ -	\$ -	\$ 5,000	\$ -	\$ -	\$ 40,000	\$ -	\$ 236,400		
Expenses																						
	Hospital Expenses		Surgeries	\$ 54,000	\$ 72,000	\$ 72,000																\$ 72,000
	Host Family Expenses		Surgeries	\$ 375	\$ 600	\$ 600																\$ 600
	Patient Meals		Surgeries	\$ 187	\$ 500	\$ 500																\$ 500
	Patient Travel		Surgeries	\$ 3,000	\$ 12,000	\$ 12,000																\$ 12,000
	Patient Supplies		Surgeries	\$ 50	\$ 250	\$ 250																\$ 250
	Patient medical care non-hospital		Surgeries	\$ 200	\$ 250	\$ 250																\$ 250
	Patient prescription drugs		Surgeries	\$ 150	\$ 500	\$ 500																\$ 500
	Patient misc expenses		Surgeries	\$ 200	\$ 600	\$ 600																\$ 600
	Caregivers' travel insurance		Surgeries	\$ 225	\$ 280	\$ 280																\$ 280
	Caregivers' expenses		Surgeries	\$ -	\$ 500	\$ 500																\$ 500
	Volunteer recruitment		Surgeries	\$ 250	\$ 200	\$ 200																\$ 200
	Volunteer appreciation		Surgeries	\$ 1,200	\$ 750	\$ 750																\$ 750
	Program outreach		Surgeries	\$ 250	\$ 250	\$ 250																\$ 250
	Salaries & related expenses		Salaries and related expense	\$ 74,971	\$ 54,020	\$ 54,020																\$ 54,020
	Contract & temporary help		Fixed	\$ 4	\$ 4,000	\$ 4,000																\$ 4,000
	Background screening		Surgeries	\$ 300	\$ 160	\$ 160																\$ 160
	Parking, Gas, Mileage		Surgeries	\$ 2,050	\$ 3,000	\$ 3,000																\$ 3,000
	Employee cell phones		Fixed	\$ 1,403	\$ 1,200	\$ 1,200																\$ 1,200
	IT Fees		Fixed	\$ -	\$ -																	\$ -
	Insurance-non-employee related		Fundraising Events	\$ -	\$ 1,000	\$ 1,000																\$ 1,000
	Blackbaud Software-Accounting		Fixed	\$ -	\$ -																	\$ -
	Blackbaud Software-Conversion & Training		Fixed	\$ -	\$ -																	\$ -
	Blackbaud Software-Database		Fixed	\$ -	\$ -																	\$ -
	Website		Fixed	\$ -	\$ -																	\$ -
	Bank Fees		Fixed	\$ -	\$ -																	\$ -
	Credit Card fees - net		Revenue	\$ -	\$ -																	\$ -
	Event/donor entertainment		Fundraising Events	\$ 500	\$ 500	\$ 500																\$ 500
	Event/donor meals		Fundraising Events	\$ 2,500	\$ 7,500	\$ 3,900	\$ 2,700	\$ 900												\$ 7,500		
	Event auction		Fundraising Events	\$ -	\$ 500	\$ 250	\$ 250														\$ 500	
	Event tokens/trophies		Fundraising Events	\$ 3,000	\$ 4,000	\$ 3,441	\$ 559														\$ 4,000	
	Event facilities rental		Fundraising Events	\$ 7,051	\$ 8,000	\$ 1,966	\$ 1,184	\$ 4,850												\$ 8,000		
	Event Decor, supplies, props		Fundraising Events	\$ -	\$ 500	\$ 500															\$ 500	
	Supplies - general		Fundraising Events	\$ 999	\$ 2,000	\$ 400	\$ 450	\$ 500	\$ 650												\$ 2,000	
	IT equipment and software		Fixed	\$ 1,050	\$ -																	\$ -
	Email hosting		Fixed	\$ -	\$ -																	\$ -
	Telecommunications		Fixed	\$ 238	\$ 238	\$ 238																\$ 238
	Postage & shipping		Fundraising Events	\$ 601	\$ 600	\$ 600																\$ 600
	Overnight deliveries		Fundraising Events	\$ -	\$ 250	\$ 250																\$ 250
	Printing & copying		Fundraising Events	\$ 999	\$ 3,000	\$ 24	\$ 988	\$ 1,000	\$ 988												\$ 3,000	
	Books, subscriptions, references		Fixed	\$ -	\$ -																	\$ -
	Rent and other occupancy		Fixed	\$ -	\$ -																	\$ -
	Storage Rental		Fixed	\$ 778	\$ 828	\$ 828																\$ 828
	Equipment rental		Fixed	\$ -	\$ -																	\$ -
	Travel		Fixed	\$ 401	\$ -																	\$ -
	Advertising and promotion		Fixed	\$ -	\$ 500	\$ 500																\$ 500
	Meals and entertainment		Fixed	\$ 499	\$ 250	\$ 250																\$ 250
	Expenses - Other		Fixed	\$ 248	\$ 1,500	\$ 1,500																\$ 1,500
	Donated Goods		Fixed	\$ -	\$ -																	\$ -
Total Expenses				\$ 157,679	\$ 182,226	\$ 93,078	\$ 62,572	\$ 11,495	\$ -	\$ -	\$ 5,884	\$ 9,197	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 182,226		
NET SURPLUS/(DEFICIT)				\$ 72,321	\$ 54,174	\$ (18,078)	\$ (61,172)	\$ 53,505	\$ -	\$ 10,000	\$ 4,116	\$ 20,803	\$ -	\$ -	\$ 5,000	\$ -	\$ -	\$ 40,000	\$ -	\$ 54,174		