



2023 Budget

REVENUE AND GAINS:	
Donations	
Individual Giving	1,321,000.00
Major Gifts	1,457,000.00
Pathway Major Gifts	0.00
Clubs & Organizations	297,000.00
Foundation	5,329,000.00
Corporate	30,681,000.00
Workplace Giving	1,953,000.00
Memorial/Honorarium	3,800,000.00
Direct Response	13,774,000.00
Donated Materials/Services	3,436,000.00
Third Party Events	654,000.00
Vehicle Donations &Other	487,000.00
Total Donations	63,189,000.00
Special Events	
Step Out Gross Revenue	1,696,000.00
Step Out - DBC	-271,000.00
Step Out - Net Revenue	1,425,000.00
Tour de Cure - Gross Revenue	6,773,000.00
Tour de Cure - DBC	-1,104,000.00
Tour - Net Revenue	5,669,000.00
Big Ticket - Gross Revenue	2,986,000.00
Big Ticket - DBC	-698,000.00
Big Ticket - Net Revenue	2,288,000.00
Other Special Events-Gross Rev	658,000.00
Other Special Events - DBC	-120,000.00
Other Events - Net Revenue	538,000.00
Total Events - Gross	12,113,000.00
Total Events - DBC	-2,193,000.00
Total Events - Net Rev	9,920,000.00
Bequests	28,500,000.00
Total Contributions	101,609,000.00
Fee Revenue:	
Subscriptions/Periodicals	7,991,000.00
Sales of Materials	603,000.00
Other Publication Revenue	1,375,000.00
Program Services Fee	13,380,000.00
Investment Income	-1,248,000.00
Other Earned Income	3,009,000.00
Total Fee Revenue	25,110,000.00
Total Revenue	126,719,000.00
EXPENSES:	
Research Grants	18,142,000.00
Pathway Grants	2,905,000.00
Employee Costs	40,133,000.00
Professional &Other	24,357,000.00
Contributed Supplies/Services	3,436,000.00
Supplies	2,556,000.00
Telecommunications	283,000.00
Postage and Shipping	2,234,000.00
Occupancy Cost	5,249,000.00
Equipment rental	359,000.00
Conference and Meetings	6,192,000.00
Travel	1,474,000.00
Printing and Publications	9,279,000.00
Other Grants	891,000.00
Data Processing	671,000.00
Depreciation	1,820,000.00
Miscellaneous	2,113,000.00
Total Expenses	122,094,000.00
Change in Net Assets	4,625,000.00