

Autistic Treatment Center, Inc.

**INCOME STATEMENT
Combined Operations
For the Twelve Months Ending Saturday, August 31, 2019**

	August FY 2019 Actual	August FY 2019 Budget	YTD FY 2019 Actual	YTD FY 2019 Budget	August FY 2018 Actual	YTD FY 2018 Actual
Income Statement						
<i>Revenue:</i>						
School Districts	\$369,795	\$352,647	\$4,605,067	\$4,703,100	\$382,905	\$4,630,813
Consumer Fees	18,943	23,117	283,982	277,400	27,438	300,784
Private Pay	16,067	20,835	194,357	211,800	16,067	266,800
Diagnostics	1,830	300	17,382	3,600	1,467	11,329
Contractual Allowance	(801)	0	(4,779)	0	(340)	(4,351)
ABA Therapy	380,112	297,324	4,503,142	3,443,675	416,438	4,081,610
Contractual Allowance-ABA	(41,241)	0	(1,473,935)	0	(122,264)	(1,178,036)
OT, PT & ST Therapy	234,858	64,453	2,673,159	773,480	191,341	2,739,041
Contractual Allowance-OTPTST	(140,446)	0	(1,695,181)	0	(128,473)	(1,811,479)
State	624,372	645,667	7,336,837	7,589,000	606,250	7,252,435
Donations, Unrestricted	11,265	8,326	185,019	100,000	7,196	70,883
Special Events	1,780	7,500	231,595	90,000	(677)	62,612
Grant/Endowment Donations	350	5,000	13,930	60,000	0	24,851
Donations, Restricted	2,193	29,163	179,639	350,000	27,650	185,861
Consumer Fund Raising Income	0	84	0	1,000	0	0
Employment Services	0	40	4,201	480	165	2,190
Other Income	10,793	12,200	155,062	146,400	13,496	147,811
Total Income	\$1,489,870	\$1,466,656	\$17,209,477	\$17,749,935	\$1,438,659	\$16,783,154
<i>Expenses:</i>						
Payroll						
Administrative Salaries	120,505	122,654	1,412,798	1,471,870	120,338	1,322,605
Program Support Staff	110,463	109,610	1,322,479	1,315,310	106,048	1,268,630
Rehab Program Admin - Staff	90,691	61,155	1,044,642	733,772	65,172	770,651
Outpatient Labor - Staff	151,163	169,198	1,603,775	2,030,338	144,863	1,671,372
Contract Labor Treatment	2,560	12,587	212,045	151,000	23,491	294,344
Training Labor	16,820	9,194	133,458	110,320	12,779	128,453
PCA/Teaching Homes	301,250	285,175	3,465,199	3,422,000	303,629	3,403,742
Employment Services	32,846	27,467	397,473	329,600	33,425	386,139
Educational Services	102,505	123,341	1,356,104	1,480,110	103,666	1,285,972
Vacation Pay	25,529	17,022	264,412	204,176	63,583	247,653
Sick Pay	8,948	16,838	112,436	202,240	(73,226)	108,640
Holiday Pay	0	0	36,203	0	0	28,927
Employer Payroll Taxes	70,009	67,143	822,234	805,953	68,031	781,927
ATC Retirement	10,000	11,254	120,000	135,030	10,000	116,000
Supplemental Compensation	(115,105)	15,405	(25,105)	184,780	15,000	166,000
SUTA	1,205	3,527	33,545	43,405	773	31,451
Insurance-WC	7,183	7,112	85,184	85,454	12,704	53,718
Insurance-Health/Life	49,785	45,897	541,089	550,960	38,715	492,533
Contract Fees	8,208	11,579	79,568	139,600	11,130	65,712
Total Payroll Expenses	994,565	1,116,158	13,017,539	13,395,918	1,060,121	12,624,469
<i>% of Revenue</i>	<i>67</i>	<i>76</i>	<i>76</i>	<i>75</i>	<i>74</i>	<i>75</i>
Food	31,427	24,790	288,559	297,670	43,317	289,250
Household Supplies	10,852	9,679	115,090	116,000	15,588	123,149
Sm Appliances/Furn/Equip	4,823	5,899	55,628	70,640	7,937	73,648
Utilities	38,307	24,070	304,063	288,400	37,202	295,702
Minor Repair/Maint.	16,138	15,197	230,023	182,270	29,522	196,241
Consulting Fees	1,400	725	2,338	8,700	0	7,250
Diagnostics/Consultation/Behavi						
oral Exp	0	0	3,360	0	560	1,680
Edu/Therapy Supplies	4,042	4,459	63,849	53,500	6,778	49,248
Empl Svcs Supplies	2,605	1,476	24,253	17,700	2,421	18,857
Tiger Cafe/Coffee Shop	400	0	2,803	0	607	(48)
Telephone/Connectivity	10,884	16,457	226,235	197,250	18,774	191,457
Vehicle Supplies	5,762	1,450	22,092	17,400	4,366	20,054
Equipment Rental	4,290	4,295	51,413	51,300	4,189	51,155
Vehicle Rent	35	25	2,346	300	991	1,296
Vehicle Repair	2,416	2,351	22,365	28,200	4,752	27,422
Vehicle Fuel	5,488	3,167	45,949	38,000	11,269	47,977

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Janitorial Supplies	1,034	1,526	14,711	18,350	2,297	18,330
Janitorial Service	10,000	5,266	70,002	63,155	12,310	68,900
Computer Supplies	1,417	1,116	14,551	13,484	2,504	15,541
Software Maintenance	3,500	663	11,226	8,000	3,500	11,234
Office Supplies	15,323	9,719	95,913	116,625	12,479	100,382
Postage/Delivery	540	911	10,354	10,930	2,425	11,451
Membership/Dues/Subs.	1,933	2,598	25,097	31,175	1,766	28,095
Interest Expense	29,594	28,061	275,463	288,146	16,460	186,515
Late Fees/Finance Chg	0	19	267	220	5,000	5,339
Sales Tax	976	1,888	9,002	22,650	1,665	4,876
Property Tax	888	0	15,520	0	0	13,040
UBIT Income Tax	0	0	0	0	5,552	11,206
Rent	8,740	9,149	110,493	109,600	(2,025)	111,489
Public Relations	100	530	1,135	6,360	(6,020)	266
Business Meals	712	281	7,408	3,360	783	4,690
Employee Relations	1,152	457	7,109	5,520	1,545	6,571
Marketing	217	460	18,346	5,520	376	5,441
Medical-Consumers	4,547	3,902	45,580	46,800	1,227	39,554
Medical-Employees	3,482	7,294	44,650	87,220	6,591	77,308
Prescriptions	2,415	884	16,295	10,600	1,971	11,619
Dental	8,148	2,726	22,388	32,700	6,338	24,484
Travel	6,920	4,695	53,342	56,441	6,338	48,061
Depreciation	79,016	64,886	762,387	709,222	47,868	531,561
Bad Debt Expense	(91,633)	15,424	113,778	185,073	29,972	350,627
Staff Education	9,250	2,005	37,126	24,081	4,254	24,735
Miscellaneous	(234)	476	775	5,700	0	2,586
Use of Restricted Donations	813	501	19,198	6,000	366	8,529
Insurance	23,257	15,049	187,337	180,980	15,047	174,030
Legal	451	1,587	16,566	19,000	602	11,366
Professional Fees	13,751	14,855	210,947	178,300	24,863	181,569
Endowment Expenses	2,535	713	12,082	8,600	2,178	10,187
License Fees	0	317	4,151	3,800	0	3,884
Quality Assurance Fees	10,252	9,950	119,814	119,400	10,215	119,457
Recruiting	7,694	2,979	31,777	35,700	6,950	37,762
Investment & Bank Fees	1,849	1,350	19,385	16,200	917	15,881
Board Related Exp	113	2,150	22,757	25,800	935	25,346
Special Needs	17,833	2,850	48,244	34,200	18,813	54,929
Outings	2,657	1,618	28,226	19,640	3,908	22,379
NARPAA	0	0	1,000	1,000	0	1,000
Total Non Payroll Exp	318,111	332,895	3,964,768	3,876,882	438,243	3,774,558
Total Expenses	1,312,676	1,449,053	16,982,307	17,272,800	1,498,364	16,399,027
Operating Gain/(Loss)	\$177,194	\$17,603	\$227,170	\$477,135	(\$59,705)	\$384,127
<i>Investments:</i>						
Dividend/Interest Revenue	1,771	0	22,519	0	2,092	22,117
Endowment Dividend	3,649	0	55,083	0	3,218	52,671
Gain/Loss on Investments	1,155	0	5,206	0	1,788	(10,008)
Gain/Loss on Endowment	(15,539)	0	22,050	0	23,060	180,379
Total Investments	(8,964)	0	104,858	0	30,158	245,159
<i>Capital Campaign:</i>						
Capital Campaign Revenue-DLS	0	33,334	0	400,000	12,600	307,399
Capital Campaign Revenue-SAT	(270)	16,667	310,959	200,000	(19,464)	1,303,979
Capital Campaign Expense-DLS	99	0	2,421	0	716	20,098
Capital Campaign Expense-SAT	0	0	24,368	0	167	12,864
Total Capital Campaign	(369)	50,001	284,170	600,000	(7,747)	1,578,416
Net Gain/(Loss)	\$167,861	\$67,604	\$616,198	\$1,077,135	(\$37,294)	\$2,207,702